

NAME: _____

Financial or Non-financial?

Do you know the difference between financial and non-financial methods of motivation?
Complete the table by placing each of the 12 ideas given below into the correct column.

Financial Methods of Motivation	Non-financial Methods of Motivation

An interactive version of this activity is available at: https://www.businessed.co.uk/activities/sort_it/financial_or_non-financial/

Buy new office furniture

Reward sales staff with commission

Give staff additional responsibility

Give staff private medical insurance

Run a "Star of the Month" award scheme

Include staff in a profit-sharing scheme

Give staff a Christmas bonus

Organise a team-building day for staff

Vary the tasks that staff carry out

Praise staff for good work

Increase staff salaries

Trust staff to work from home

